



# Risk Management and Insurance



## Ensure Your Future with an Insurance Career!

Rio Salado College offers a Certificate of Completion and an Associate in Applied Science degree in Risk Management and Insurance to help accelerate your insurance career. These programs are designed to prepare individuals for entry-level jobs in the growing insurance industry, and enhance the skills of current insurance employees. Classes provide an overview of property, liability, personal and commercial insurance.

### **Your insurance career is waiting- register today!**

Rio Salado College is dedicated to providing access to training and career-path programs that provide employees with the skills and knowledge to succeed in today's competitive environment.

### **Learn More**

[www.riosalado.edu/insurance](http://www.riosalado.edu/insurance)  
480-517-8580

## Certificate of Completion in Risk Management and Insurance

The Certificate of Completion (CCL) in Risk Management and Insurance program is designed to provide students with foundational skills in insurance and risk management. Courses offer a framework of knowledge including an introduction to the insurance industry, risk management, principles of property and liability insurance, health, life, personal, and commercial insurance. An Associate in Applied Science (AAS) in Risk Management and Insurance is also available.

CIP Code: 52.1701

### Required Courses

INS100	<b>Insurance Industry Profession</b>	3
INS200	<b>Principles of Property and Liability Insurance</b>	3
INS205*	<b>Personal Insurance</b>	3
INS210*	<b>Commercial Insurance</b>	3

### Restricted Electives

Students must choose six (6) industry/job related credits from the list of Restricted Electives below:

COMxxx	<b>Any COM Communications course(s)</b>	0-6
FINxxx	<b>Any FIN Financial Planning course(s)</b>	0-6
GBSxxx	<b>Any GBS General Business course(s)</b>	0-6
INSxxx	<b>Any INS Insurance Studies course(s)</b> except courses used to satisfy Required Courses area	0-6
MGTxxx	<b>Any MGT Management course(s)</b>	0-6
MKTxxx	<b>Any MKT Marketing course(s)</b>	0-6
TQMxxx	<b>Any TQM Total Quality Management course(s)</b>	0-6

### Notes

Students must earn a grade of C or better in all courses within the program.

\* Indicates course has a prerequisite and/or corequisites.

xxx Indicates any suffixed courses.

## Associate in Applied Science in Risk Management and Insurance

The Associate in Applied Science (AAS) in Risk Management and Insurance program is designed to provide students with foundational skills in insurance and risk management. This program encourages development of critical thinking, leadership, and communication skills as well as techniques for planning and organizing personal and business insurance strategies. Courses offer a framework of knowledge including an introduction to the insurance industry, risk management, principles of property and liability insurance, health, life, personal, and commercial insurance. A Certificate of Completion (CCL) in Risk Management and Insurance is also available and is fully embedded in this program.

### Required Courses

INS100	<b>Insurance Industry Profession</b>	3
INS200	<b>Principles of Property and Liability Insurance</b>	3
INS205*	<b>Personal Insurance</b>	3
INS210*	<b>Commercial Insurance</b>	3
CIS105	<b>Survey of Computer Information Systems (3) OR</b>	
BPC110	<b>Computer Usage and Applications (3)</b>	3

Important information about the educational debt, earnings and completion rates of students who attend this program is available at [www.riosalado.edu/ge](http://www.riosalado.edu/ge)

## Restricted Electives

24

Students must choose twenty-four (24) industry/job related credits from the list of Restricted Electives below.

Students must choose 6-9 credits from:

Any INS Insurance Studies course except courses used to satisfy the Required Courses area. 6-9

AND

Students must choose a total of 15-18 credits from other Business courses listed up to the maximum number of credits allowed for each prefix.

ACCxxx	<b>Any ACC Accounting course(s)</b>	0-9
CIS113DE	<b>Microsoft Word: Word Processing (3) OR</b>	
CIS114DE	<b>Excel Spreadsheet (3) OR</b>	
CIS117DM	<b>Microsoft Access: Database Management (3)</b>	0-3
COMxxxx	<b>Any COM Communication course(s)</b>	0-3
EPSxxx	<b>Any EPS Entrepreneurial Studies course(s)</b>	0-6
FINxxx	<b>Any FIN Financial Planning course(s)</b>	0-6
GBSxxx	<b>Any additional GBS General Business course(s)</b> (Recommend GBS120 or GBS233 as one of the course options)	0-6
IBSxxx	<b>Any IBS International Business course(s)</b>	0-3
MGTxxx	<b>Any MGT Management course(s)</b>	0-6
MKTxxx	<b>Any MKT Marketing course(s)</b>	0-6
REAxix	<b>Any REA Real Estate course(s)</b>	0-6
SBSxxx	<b>Any SBS Small Business Management course(s)</b>	0-6
TQMxxx	<b>Any TQM Total Quality Management course(s)</b>	0-6

## General Education Requirements

22-28

### General Education Core

12-18

### First-Year Composition

6

ENG101*	<b>First-Year Composition (3)</b> SUN#	ENG1101 OR
ENG107*	<b>First-Year Composition for ESL (3)</b>	
ENG102*	<b>First-Year Composition (3)</b> SUN#	ENG1102 OR
ENG108*	<b>First-Year Composition for ESL (3)</b>	

### Oral Communication

3

COM100	<b>Introduction to Human Communication (3) OR</b> SUN#	COM1100
COM110	<b>Interpersonal Communication (3) OR</b>	
COM225*	<b>Public Speaking (3) OR</b>	
COM230	<b>Small Group Communication (3)</b> SUN#	COM1100

### Critical Reading

0-3

CRE101*	<b>College Critical Reading and Critical Thinking (3) OR</b> Equivalent as indicated by assessment
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### Mathematics

3-6

Any approved general education course from the Mathematics area. MAT1++ recommended.

### General Education Distribution

10

#### Humanities, Arts and Design

3

Any approved general education course in the Humanities, Arts and Design area.

#### Social-Behavioral Sciences

3

Any approved general education course in the Social-Behavioral Sciences area.

#### Natural Sciences

4

Any approved general education course in the Natural Sciences area.

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**Program Notes:** The total amount of credits required for this degree is **61-67**. Students must earn a grade of C or better in all courses within the program.

\* Indicates course has a prerequisite and/or corequisites.  
xxx Indicates any suffixed courses.

**Minimum GPA: 2.00**



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